

Professional indemnity for coaching, training and education

Policy wording

The General terms and conditions and the following terms and conditions all apply to this section. Cover under this section is given on an each and every claim or loss basis unless otherwise specified.

Special definitions for this section

Advertising Advertising, publicity or promotion in or of **your** products or services.

Applicable courts The courts of competent jurisdiction in those countries stated as the applicable courts in

the schedule.

Business activity

The activities stated in the schedule, which you perform in the course of your business.

Computer system Any computer network, hardware, software, information technology and communications

system, including any email, intranet, extranet or website.

Defence costsCosts incurred with **our** prior written agreement to investigate, settle or defend:

a. a claim against you;

b. any complaint about **you** referred to arbitration or an ombudsman.

Hacker Any third party, other than an employee of yours, who maliciously targets you and gains

unauthorised access to or unauthorised use of **your computer system** or data held electronically by **you** or on **your** behalf.

electronically by you or on your behal

Pollution Any pollution or contamination, including noise, electromagnetic fields, radiation and radio waves.

Retroactive date The date stated as the retroactive date in the schedule.

You/your Also includes any person who was, is or during the period of insurance becomes your

governor, partner or director or senior manager in actual control of your operations.

What is covered

Claims against you

If during the **period of insurance**, and as a result of **your business activity** or **advertising** on or after the **retroactive date** within the **geographical limits**, any party brings a claim, including any injunctive proceedings, against **you** for:

Negligence

 negligence, breach of a duty of care or failure in a duty to educate or failure in a duty to supervise;

Negligent misstatement

b. negligent misstatement or negligent misrepresentation;

Intellectual property infringement

 infringement of intellectual property rights including copyright, trademark or moral rights or any act of passing-off;

Breach of confidentiality

 d. breach of confidence or misuse of any information, which is either confidential or subject to statutory restrictions on its use;

Defamation

e. defamation;

Dishonesty

dishonesty of your individual partners, directors or employees, or sub-contractors or outsourcers directly contracted to you and under your supervision;

Transmission of a virus

 negligence or breach of a duty of care in connection with the transmission of a computer virus or a denial of service attack;

Other civil liability

n. any other civil liability;

unless excluded under **What is not covered** below, **we** will indemnify **you** against the sums **you** have to pay as compensation, including any liability for claimants' legal costs and expenses.



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We will also pay **defence costs** but **we** will not pay costs for any part of a claim not covered by this section.

Sub-contractors or Outsourcers We will indemnify you against any claim falling within the scope of What is covered, Claims against you, which is brought as a result of any business activity undertaken on your behalf by any sub-contractor or outsourcer.

Avoiding a potential claim against you

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- your client has reasonable grounds for being dissatisfied with the work or services you
 have provided or which has been done or provided on your behalf and refuses to pay
 for any or all of it, including amounts you legally owe to sub-contractors or outsourcers
 at the date of the refusal;
- b. your client threatens to bring a claim against you for more than the amount owed; and
- we believe that it may be possible to settle the dispute with the client by your agreeing not to press for the disputed amount;

we may pay you the amount owed to you over and above the excess. If we do, you must agree not to press your client for the disputed amount.

Alternatively, if it is not possible to reach agreement with the client on this basis but **we** still believe that by not pressing for the disputed amount **you** will avoid a legitimate claim or counterclaim for a greater amount, **we** may pay the amount owed to **you** at that time, over and above the **excess**.

If a claim is still brought, **we** will deal with it but **our** total payment, including what **we** have already paid **you** or on **your** behalf, will not exceed the applicable limit of indemnity stated in the schedule. **You** must return the amount **we** have paid if **you** eventually recover the debt, less **your** reasonable expenses.

Once **we** agree to make any payment above, **you** will assign to **us** such rights as **you** have in relation to the amounts owed to **you**.

We will not make any payment for any money owed to **you** if the claim or threatened claim, or part of the claim or threatened claim, is not covered by this section.

Complaints to governing bodies

If during the **period of insurance** and as a result of **your business activity** within the **geographical limits** for clients, any party refers any complaint arising directly from **your** breach of a duty of care to any ombudsman including the Local Government Ombudsman or the Office for Standards in Education (OFSTED) or to arbitration including arbitration through the Independent Adjudicator for Higher Education, **we** will indemnify **you** against the sums **you** have to pay as compensation, provided that the ombudsman or arbitrator has operated within any terms of reference or rule applicable to their appointment. **We** will also pay **defence costs** but **we** will not pay costs for any part of a claim or complaint not covered by this section.

Your own losses

Losses from dishonesty

If during the **period of insurance**, and in the performance of **your business activity** within the **geographical limits**, **you** discover a loss from the dishonesty of **your** employees, or subcontractors or outsourcers directly contracted to **you** and under **your** supervision, where there was a clear intention to cause **you** loss or damage and to obtain a personal financial gain over and above any salary, bonus or commission, **we** will indemnify **you** against **your** direct financial loss provided that the loss was suffered on or after the **retroactive date**.

Loss of documents

If during the **period of insurance** any tangible document of **yours** which is necessary for the performance of **your business activity** is physically lost, damaged or destroyed while in **your** possession, **we** will pay the reasonable expenses **you** incur with **our** prior written agreement in restoring or replacing it. The most **we** will pay for the total of all such expenses is the relevant amount stated in the schedule.

Additional cover

Court attendance compensation

If any person within the definition of **you**, or any employee of **yours**, has to attend court as a witness in connection with a claim against **you** covered under this section, **we** will pay **you** the amount stated in the schedule as compensation for each day or part of a day that their attendance is required by **us**. The most **we** will pay for the total of all court attendances is the amount stated in the schedule.



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What is not covered	A.	We will not make any payment for any claim or part of a claim or loss directly or indirectly due to:
Investments	1.	any investment advice, financial advice, investment of client funds or any activity regulated by the Financial Conduct Authority, Prudential Regulation Authority or any other similar or successor regulatory body.
Survey and valuation	2.	any survey or valuation of physical property or any construction or erection work, other than heating, lighting, electrical, venting and other work normally undertaken by a building services engineer.
Pension schemes	3.	any operation or administration of any pension or employee benefit scheme or trust fund, or the sale or purchase of or dealing in any stocks, shares or securities or the misuse of any information relating to them, or your breach of any legislation or regulation related to these activities.
Taxation and competition	4.	any liability for any breach of any taxation, competition, restraint of trade or anti-trust legislation or regulation.
Pollution	5.	pollution.
Virus	6.	any virus that was not specifically targeted to your system.
Discrimination and harassment	7.	any discrimination, harassment or unfair treatment, unless arising directly from your breach of a duty of care in the performance of a business activity .
Injury	8.	the death of or any bodily or mental injury or disease suffered by anyone, unless arising directly from your breach of a duty of care in the performance of a business activity .
Land, animals and vehicles	9.	the ownership, possession or use of any land or building, any animal, any aircraft, any watercraft or any motor vehicle.
Property damage	10.	the loss, damage or destruction of any tangible property unless arising directly from your breach of a duty of care in the performance of a business activity . This clause does not apply to your own loss under the Loss of documents cover in What is covered .
Negotiable instruments	11.	the loss, damage or destruction of any bearer bonds, coupons, share certificates, stamps, money or other negotiable paper.
Hacker	12.	the loss, copying or distortion of any data by a hacker .
Directors and officers' liability	13.	any personal liability incurred by a director, officer or governor of yours when acting in that capacity or managing your business , or a breach of any fiduciary duty, other than when performing a business activity for a client, or any statement, representation or information concerning you or your business contained in your accounts, reports or financial statements.
Product liability	14.	any supply, manufacture, sale, installation or maintenance of any product.
Defamatory statements	15.	any statement you knew, or ought reasonably to have known, was defamatory at the time of publication.
Deliberate, reckless or dishonest acts	16.	any act, breach, omission or infringement you deliberately, spitefully, dishonestly or recklessly commit, condone or ignore. This does not apply to any claim under the dishonesty cover in What is covered , Claims against you , but we will not in any event provide cover to any party who actually commits, condones or ignores any dishonesty.
Pre-existing problems	17.	anything, including any actual or alleged shortcoming in your work, likely to lead to a claim against you or your own loss, which you knew or ought reasonably to have known about before we agreed to insure you .
Date recognition	18.	date recognition.
War, terrorism and nuclear	19.	war, terrorism or nuclear risks.



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20. asbestos risks. Asbestos

Contractual liability 21. any liability under any contract which is greater than the liability you would have at law without the contract.

22. anyone's employment with or work for you, or any breach of an obligation owed by you

as an employer.

23. the work of any personnel supplied by you to a client, unless you have breached a duty Supplied personnel

of care in supplying them.

Patent/trade secret 24. any infringement, use, or disclosure of a patent, or any use, disclosure or

misappropriation of a trade secret.

В. We will not make any payment for:

Claims brought by a related party

Employees

any claim brought by an insured within the definition of you or any party with a financial, executive or managerial interest in you, including any parent company or any party in which you have a financial, executive or managerial interest, including any subsidiary company. This does not apply to a claim based on a liability to an independent third-party directly arising out of the performance of your business activity.

Restricted recovery rights that part of any claim where **your** right of recovery is restricted by any contract.

your lost profit, mark-up or liability for VAT or its equivalent. Lost profit and VAT 3.

> 4. any trading loss or trading liability including those arising from the loss of any client,

account or business.

fines and contractual penalties, tax liabilities or debts, aggravated, punitive or exemplary Non-compensatory payments damages, and also additional damages under section 97(2) of the Copyright, Designs

and Patents Act 1988 or any statutory successor to that section.

Claims outside the applicable courts

Trading losses

any claim, including arbitration, brought outside the applicable courts. This applies to proceedings in the applicable courts to enforce, or which are based on, a judgment or award from outside the applicable courts.

How much we will pay

We will pay up to the limit of indemnity for this section stated in the schedule unless limited below or otherwise in the schedule. We will also pay for defence costs. However, if a payment greater than the applicable limit of indemnity has to be made for a claim our liability for defence costs will be limited to the same proportion that the limit of indemnity bears to the amount paid. You must pay the relevant excess stated in the schedule.

When we settle a loss under Your own losses, Losses from dishonesty, we will deduct any sums you owe or the value of any property you hold belonging to the perpetrator.

All claims and losses which arise from the same original cause, a single source or a repeated or continuing shortcoming in your work will be regarded as one claim. This includes such claims and losses arising after, as well as during, the period of insurance.

Special limits

Property damage

The most we will pay for each item below, unless otherwise stated in the schedule, is a single limit of indemnity, which is an aggregate limit, for the total of all claims (including their defence costs) brought against you arising from:

Dishonesty 1. the dishonesty of **your** partners, directors, employees, subcontractors or outsourcers;

> 2. the physical loss or destruction of or damage to tangible property; and

the death, disease or bodily or mental injury of anyone.

Injury

Losses from dishonesty The most **we** will pay for the total of **your** own losses arising from the dishonesty of **your** employees, sub-contractors and outsourcers is the amount stated in the schedule.

You must pay the relevant excess stated in the schedule.

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Paying out the limit of indemnity

At any stage of a claim **we** can pay **you** the applicable limit of indemnity or what remains after any earlier payment from that limit. **We** will pay **defence costs** already incurred at the date of **our** payment. **We** will then have no further liability for that claim or its **defence costs**.

Your obligations

If a problem arises

- We will not make any payment under this section unless you notify us of the following promptly and within the period of insurance, or at the latest within 14 days after it expires for any problem you first become aware of in the seven days before expiry:
 - a. your first awareness of anything, including any actual or alleged shortcoming in your work, which is likely to lead to a claim against you. This includes any criticism of your work even though regarded by you as unjustifiable.
 - If we accept your notification we will regard any subsequent claim as notified to this insurance;
 - b. any claim or threatened claim against you;
 - c. **your** discovery, or the existence of reasonable grounds for **your** suspicion, that any partner, director, employee, sub-contractor or outsourcer has acted dishonestly.
- When dealing with your client or a third-party, you must not admit that you are liable for what has happened or make any offer, deal or payment, unless you have our prior written agreement. If you do, we may reduce any payment we make under this policy by an amount equal to the detriment we have suffered as a result.

Control of defence

This is a duty to defend section. This means that **we** have the right and duty to defend **you** against any claim or part of a claim brought against **you** which is covered by this section and which **we** consider **you** have reasonable prospects of successfully defending.

If **we** do not consider that **you** have reasonable prospects of defending a claim or part of a claim **we** have the right but not the obligation to take control of and conduct in **your** name, the investigation, settlement or defence of the claim or part of the claim. Proceedings will only be defended taking into account the commercial considerations of the costs of defence. **We** may request that an opinion be obtained from a mutually agreed Queen's Counsel, or equivalent in a different jurisdiction, as to the prospects of **you** successfully defending a claim or part of a claim. Such opinion shall be binding on **you** and **us**. The costs of obtaining such opinion shall be met by **us**.

Appointment of legal representation

If a covered or partially covered claim is brought against **you**, then **we** have the right to appoint suitably qualified legal representation to defend **you**. **We** may appoint **your** own solicitor but on a similar-fee basis as **our** solicitor and only for work done with **our** prior written approval.

Partially covered claims

If a claim which is only partially covered by this section is brought against **you**, amounts relating to the non-covered parts of the claim will be deducted from **our** final settlement. **We** and **you** agree to use best efforts to determine a fair allocation of covered and non-covered parts of any claim. If **you** and **we** cannot agree on a fair allocation, **you** and **we** agree to refer any such dispute to a single arbitrator in accordance with the Arbitration Act then in force.

Payment of full limit of indemnity

We have no duty to defend **you** against any claim where **we** pay **you** the applicable limit of indemnity as described in **How much we will pay**, Paying out the limit of indemnity.

Payment of excess

Our duty to make any payment under this section arises only after the applicable **excess** is fully paid. The **excess** will only be eroded by the covered parts of a claim.