

EXPERT LAWYERS

AT YOUR FINGERTIPS.

What do you do when a tech client asks you to review a contract?

Launched in June, we have worked closely with LawBite to provide full commercial legal services to your clients, from contract checks (e.g. re-writing insureds' terms and conditions (T&Cs)), to intellectual property (IP) surveys and IP health checks (showing intellectual property vulnerabilities and opportunities), all offered under special partnership rates.

LawBite can offer your clients peace of mind by providing a 15-minute, free no-obligation consultation on any business legal matter with one of their expert lawyers, normally within a few working hours, at a special Hiscox partnership rate.

Insureds who have already used LawBite services to resolve legal issues

A large contact centre technology specialist

The insured's in-house legal team had a legal issue that had been debated internally for a number of weeks, the team couldn't agree on a way forward. The legal issue centred around an internal replenishment order (IRO) for a new health chatbot that they were creating. The T&Cs which they were being asked to sign up to included 'hold harmless' language which was concerning them. A contract review was commissioned through LawBite. The output exceeded the insured's expectations, they received an executive summary highlighting the positives and negatives of the contract and an edited version of the contract. Having a clear third-party view helped them find a solution, move the negotiation on and ultimately win the contract.

"We expected one line back saying if it was ok. Instead we got exact pointers on what was good and bad, which allowed us to move the negotiation forward. The speed of the service was very impressive."

A market-leading property transaction group

The group were working on the purchase of a company. The due diligence showed that the company being purchased had a very basic set of T&Cs that had been drafted in a Word document. LawBite were asked to review the group's T&Cs and the company's T&Cs that the group were purchasing. LawBite advised that the T&Cs of the company being purchased were poor! Having LawBite review the T&Cs helped the group in its negotiations, the company being purchased had to immediately adopt the group's own T&Cs, which LawBite also brushed up.

"We were purchasing a new company and were concerned their T&Cs weren't up to scratch, having an independent review from LawBite helped us get them changed and move forward with confidence."

A data centre and server relocation specialist

A small specialist data centre and server relocation business were working with a large high street retailer. The retailer was pressurising the business to sign their T&Cs, which were onerous. LawBite were commissioned to review the retailers T&Cs. The advice given by LawBite enabled the business to push back on and modify certain parts of the retailers T&Cs. It put the business in a much better contractual position.

"The experience with LawBite was positive and quick. It has helped us negotiate with a large high street retailer."

If your client's need help, advice or have a legal query they can contact LawBite using the [form](#). A member of the LawBite team will put them in contact with one of their expert lawyers within hours. Or if they'd rather speak to one of the LawBite team they can call us on 0845 646 0488. Visit [LawBite](#).