

The General terms and conditions and the following terms and conditions all apply to this section. Cover under this section is given on an aggregate basis unless otherwise specified.

Special definitions for this section

Advertising Advertising, publicity, or promotion in or of your products or services, including social media

and online.

Applicable courts The courts of competent jurisdiction in those countries stated as the applicable courts in

the schedule.

The activities stated in the schedule, including digital services, which you perform in the **Business activity**

course of your business.

Claim Any written assertion of liability or any written demand for financial compensation or injunctive

relief first made against you within the applicable courts.

Client Any person or entity with whom you have contracted to provide services or deliverables that

expressly fall within your business activity.

Defence costs All reasonable and necessary lawyers' and experts' fees and legal costs incurred with our prior

> written agreement in investigating, settling, defending, appealing or defending an appeal against a covered claim but not including any overhead costs, general business expenses, salaries, or wages incurred by you or any other person or entity entitled to coverage under this section.

Any of the following activities performed in the course of your business:

search engine optimisation;

b. design and activation of interactive campaigns;

management of social media; C.

d. pay per click and search engine marketing;

web-building and app-building; e.

digital advertising;

analytics and insight;

h. social media marketing; and

graphic design.

An individual performing employment duties solely on your behalf in the ordinary course of your business activity and who is subject to your sole control and direction and to whom you supply the instruments and place of work necessary to perform such business activity.

You and your sub-contractors or self-employed freelancers will not be treated as employees

under this section.

Liquidated damages A sum of money, or mechanism for calculating such sum, agreed between you and your client by contract as the amount payable by you in the event of a specified breach of such

contract provided that, at the time the sum or mechanism was agreed, it represented a fair and reasonable estimate of your client's loss in the event of your breach of the contract.

Loss Any financial harm caused to your business.

Personal data Any data relating to a living individual who can be identified from that data; or

> any sensitive personal data as defined in the Data Protection Act 1998 or any similar or successor legislation.

Any pollution or contamination, including noise, electromagnetic fields, radiation and radio waves.

Potential claim Anything likely to lead to a claim covered under this section.

WD-PROF-UK-DIGM-AG(2) 16277 12/17

Employee

Digital services

Pollution



Retroactive date

The date shown as the retroactive date in the schedule. For any **subsidiary** acquired by **you** during the **period of insurance** the retroactive date will be the date of acquisition.

Subsidiary

An entity domiciled in the United Kingdom of Great Britain and Northern Ireland, the Channel Islands, the Isle of Man or Gibraltar:

- that has been identified in your proposal for this policy and of which you own more than 50% of the book value of the assets or of the outstanding voting rights as of the first day of the period of insurance; or
- which you acquire during the period of insurance where the turnover at the date of acquisition is less than 20% of your turnover and the acquired entity's business activity is the same as yours.

You/your

Also includes:

- any person who was, is or during the period of insurance becomes your partner, director, trustee, in-house counsel or senior manager in actual control of your operations: and
- any subsidiary, including any person who was, is or during the period of insurance becomes the partner, director, trustee or in-house counsel of any subsidiary or any senior manager in actual control of its operations.

What is covered

Claims against you

If during the **period of insurance**, and as a result of **your business activity** including **digital services** or **advertising**, on or after the **retroactive date** within the **geographical limits**, any party brings a **claim** against **you** for any actual or alleged:

Breach of contract and liquidated damages

 breach of any contract between you and your client, including any service level agreement forming part of such contract, or any claim for liquidated damages, but only where such claim is brought by your client;.

Intellectual property infringement

- 2. intellectual property infringement (but not any patent infringement or trade secret misappropriation), including but not limited to:
 - infringement of copyright, trademark, trademark dilution, trade dress, publicity rights, moral rights or design rights;
 - b. cyber-squatting violations;
 - c. any act of passing-off;
 - d. misappropriation of formats, characters, trade names, character names, titles, plots, musical compositions, voices, slogans, graphic material or artwork;

Negligence

 negligence or breach of any duty to use reasonable care and skill, including but not limited to negligent misrepresentation or negligent loss of or damage to any third-party document, data or information for which you are responsible;

Breach of confidentiality

4. breach of any duty of confidence, invasion of privacy, or violation of any other legal protections for personal information;

Defamation

 defamation, including but not limited to libel, slander, trade libel, product disparagement, or malicious falsehood, or any claim for emotional distress or outrage based on harm to the character or reputation of any person or entity;

Dishonesty

6. dishonesty of **employees** or sub-contractors or self-employed freelancers directly contracted to **you** or under **your** supervision;

Breach of licence

7. breach of a licence you have acquired to use a third-party's trademark and/or copyrighted material, but only to the extent your use inadvertently exceeds express limitations in the licence regarding the territory, duration, or media in which the material may be used and only if such breach is asserted in conjunction with and based on the same factual allegations as a claim for infringement of intellectual property rights in 2. above;

Comparative advertising

8. breach of a comparative advertising statute;



Advertising codes

9. unintentional breach of the CAP, BCAP or ASAI codes, consumer protection regulations or other legislation related to advertising, where the **claim** is brought by **your client**;

Civil liability

10. any other civil liability;

unless excluded under **What is not covered** below, **we** will pay the amount agreed by **you** and **us** through good faith negotiation, mediation or some other form of alternative dispute resolution to settle a **claim** or the amount to satisfy a judgment or arbitration award against **you** including any judgment or award ordering the payment of claimant's lawyers fees and costs.

We will also pay defence costs, but we will not pay costs for any part of a claim not covered by this section.

Sub-contractors or selfemployed freelancers **We** will indemnify **you** against any **claim** falling within the scope of **What is covered**, Claims against you, which is brought as a result of **business activity** undertaken on **your** behalf by any sub-contractor or self-employed freelancer.

Network security and personal data events

We will also indemnify you if, during the period of insurance and as a result of your business activity or advertising on or after the retroactive date, a claim is first made against you for any actual or alleged:

- transmission of malicious software including, but not limited to, a computer virus, worm, logic bomb or trojan horse;
- 2. denial of service attack against a third-party;
- unauthorised acquisition, access, use, or disclosure of personal data or confidential corporate information that is held or transmitted in any form; or
- prevention of authorised electronic access to any computer system, personal data or confidential corporate information.

Payments toward your outstanding fees

If:

- your client has reasonable grounds for being dissatisfied with the work you have done
 or which has been done on your behalf and refuses to pay for any or all of it, including
 amounts you legally owe to sub-contractors or self-employed freelancers at the date of
 the refusal:
- 2. your client threatens to bring a claim against you for more than the amount owed; and
- we believe that it may be possible to settle the dispute with the client by your agreeing not to press for the disputed amount,

we may pay you the amount owed to you over and above the excess. If we do, you must agree not to press your client for the disputed amount.

Alternatively, if it is not possible to reach agreement with the **client** on this basis but **we** still believe that by not pressing for the disputed amount **you** will avoid a legitimate **claim** or counterclaim for a greater amount, **we** may pay the amount owed to **you** at that time, over and above the **excess**.

If a **claim** is still brought, **we** will deal with it but **our** total payment, including what **we** have already paid **you** or on **your** behalf, will not exceed the applicable limit of indemnity in the schedule. **You** must return the amount **we** have paid if **you** eventually recover the debt, less **your** reasonable expenses.

Once **we** agree to make any payment above, **you** will assign to **us** such rights as **you** have in relation to the amounts owed to **you**.

We will not make any payment for any money owed to you if the claim or threatened claim, or part of the claim or threatened claim, is not covered by this section.

Your own losses

Losses from dishonesty

If during the **period of insurance**, and in the performance of **your business activity** within the **geographical limits**, **you** discover a loss from the dishonesty of **your employees**, subcontractors or self-employed freelancers directly contracted to **you** and under **your** supervision, where there was a clear intention to cause **you** loss or damage and to obtain a personal financial gain over and above any salary, bonus or commission, **we** will indemnify **you** against **your** direct financial loss, provided the loss was suffered on or after the **retroactive date**.



Loss of documents

If during the **period of insurance** any document, information or data of **yours** which is necessary for the performance of **your business activity** is lost, damaged or destroyed while in **your** possession, **we** will pay the reasonable expenses **you** incur with **our** prior written agreement in restoring or replacing it. The most **we** will pay for the total of all such expenses is the relevant amount in the schedule.

Acting outside your authority

If a **client** refuses to pay for media space that **you** are legally committed to pay for in the performance of **your business activity**, **we** will pay the amount **you** are committed to pay which **you** satisfy **us** cannot legally be recovered from **your client**. **We** will only do this provided:

- a. the client is not liable to you;
- b. **you** made this commitment in good faith in the belief that **you** had **your client's** authority to do so; and
- c. you have taken all reasonable steps to reduce your loss.

Payments toward your rectification costs

If you become aware of a potential claim with or without your client's knowledge, which directly arises from an act, error or omission occurring during the course of your business activity, then we will pay any reasonable and necessary costs exceeding the amount of the excess that you incur during the period of insurance (excluding your lost profits, management costs, mark-up, liability for taxes, or any measure of lost business) to rectify that error provided you:

- a. notify **us** of the error as soon as practicable;
- b. satisfy us that a future claim would likely result from that error if not rectified;
- satisfy us that such future claim would likely be covered under this policy and involve a
 demand for damages greater than the cost of rectifying the error; and
- d. obtain **our** prior written agreement before incurring such rectification costs, or incur such costs within ten days of first learning of the error and later provide **us** with all information and documentation that **we** require to support the rectification costs **you** have incurred and the actions **you** have taken.

If subsequently a **claim** is still made against **you** following **our** payment of these rectification costs then these payments will be deducted from the amount **we** will pay toward resolution of that **claim** as well as the remaining limit of indemnity available for that **claim**.

Additional cover

Court attendance compensation

If any person within the definition of **you**, or any **employee** of **yours**, has to attend court as a witness in connection with a **claim** against **you** covered under this section, **we** will pay **you** the amount shown in the schedule as compensation for each day or part of a day that their attendance is required by **us**. The most **we** will pay for the total of all court attendances is the amount shown in the schedule.

What is not covered

A. We will not make any payment for any claim or loss or part of any claim or loss directly or indirectly due to:

Insufficient resources

1. **your** failure to take all reasonable steps to ensure that **you** have sufficient technical, logistical and financial resources to perform a contract.

Injury

any death of or any bodily or mental injury or disease suffered or alleged to be suffered
by anyone. However, this exclusion does not apply to any claim seeking damages for
mental anguish or distress, where such damages solely stem from a covered claim for
defamation, breach of privacy, or negligent publication or negligent broadcast.

Property damage

loss, damage or destruction or loss of use of any tangible property.
 However this exclusion does not apply to any:

- a. claim for alleging or arising from damage to electronic data;
- loss directly arising from any document of yours which is necessary for the
 performance of your business activity and which is lost, damaged or destroyed
 while in your possession.



Government investigation/ enforcement

4. any governmental enforcement of any legislation, regulation or order from any regulatory authority.

However, this exclusion shall not apply to any otherwise covered **claim** from a national, local, federal, state or foreign government, agency or entity that is a **client** and has asserted the **claim** in its capacity as a **client** and not in its official governmental capacity.

Patent/trade secret

5. any actual or alleged infringement, use, or disclosure of a patent, or any use, disclosure or misappropriation of a trade secret.

Infrastructure interruption

6. any failure or interruption of service provided by an internet service provider, telecommunications provider, utility provider or other infrastructure provider except to the extent **you** provide those services as part of **your business activity**.

Stocks, accounts, taxation and fiduciary

7. any:

- a. liability or breach of any duty or obligation owed by you regarding the sale or purchase
 of any stocks, shares, or other securities, or the misuse of any information relating to
 them, including breach or alleged breach of any related legislation or regulation;
- b. liability or breach of any duty or obligation owed by you regarding any statement or representation (express or implied) contained in your accounts, reports or financial statements, or concerning your financial viability;
- c. violation of any taxation, competition, restraint of trade or anti-trust law or regulation;
- d. breach of any fiduciary duty owed by you.

Pension and employee benefit schemes

8. any liability or breach of any duty or obligation owed by **you** in connection with the operation or administration of any health, pension or employee benefit scheme, plan, trust or fund.

Insolvency

9. **your** insolvency or the insolvency of **your** suppliers.

Sweepstakes, gambling or lotteries

10. your provision of any sweepstakes, gambling activities or lotteries.

Land, animals and vehicles

11. the ownership, possession or use of any land, building, animal, aircraft (including any drone or small unmanned aerial vehicle), watercraft or motor vehicle.

Negotiable instruments

12. the loss, damage or destruction of any bearer bonds, coupons, share certificates, stamps, money or other negotiable paper.

Employees

13. anyone's employment with **you** or any breach of an obligation owed by **you** as an employer.

Discrimination

14. any discrimination, harassment or unfair treatment, unless arising directly from **your** breach of a duty of care in the performance of a **business activity**.

Directors and officers' liability

- 15. any liability or breach of any duty or obligation owed to **you** or **your** shareholders by any of **your** directors, officers, trustees or board members, including but not limited to any:
 - a. allegation of insider trading;
 - b. breach of any duty of corporate loyalty;
 - liability for any statement, representation or information concerning you or your business contained in your accounts, reports or financial statements.

Personal liability

16. any personal liability incurred by any director, officer, trustee, or board member of **yours** when acting in that capacity or managing **your business** other than when performing a **business activity** for a **client** or **advertising**.

Dishonest or criminal conduct

7. any fraudulent, dishonest, malicious or criminal conduct intended to cause harm to another person or business (but not in respect of a defamation claim), or any knowing or wilful violation of a law, whether committed by you or committed by another whose conduct or violation of the law you have ratified or actively condoned, or any act you knew, at the time you performed it, would give rise to a claim or loss.

However, this exclusion will not apply unless:

 such conduct or wilful violation of the law has been established by a final adjudication in any judicial, administrative, or alternative dispute resolution proceeding; or



- such conduct or wilful violation of the law has been established by your admission in a proceeding or otherwise; or
- you or we discover evidence of such conduct or wilful violation of the law,

at which time you shall reimburse us for all payments made by us in connection with such conduct or wilful violation of the law and all of our duties in respect of that entire claim shall cease.

Reckless conduct

18. any conduct committed in reckless disregard of another person or business' rights, but not in respect of a defamation claim.

Pre-existing problems

19. anything, including any potential claim or any actual or alleged shortcoming in your work, likely to lead to a claim or loss, which you knew or ought reasonably to have known about before we agreed to insure you.

War, terrorism and nuclear

20. war, terrorism or nuclear risks.

Asbestos Pollution

21. asbestos risks. pollution.

22.

Misleading advertisements

23. from any false or misleading advertisement about your products or services that is published or broadcast to the general public or a specific marketing segment for the purpose of promoting any aspect of your business; however, this exclusion will not apply to any covered portion of any claim based on your alleged unauthorised use of another's trademark.

Malicious code

24. from any self-replicating, malicious code that was not specifically targeted to your system; however, this exclusion will not apply to any covered portion of any claim for negligent transmission of a computer virus, worm, logic bomb, or trojan horse.

Product design

25. from any liability for any product design, industrial design, architectural design, or architectural services, However, this exclusion does not apply to digital services.

Redemption level estimates

- 26. any:
 - prize, coupon, or voucher redemption level estimates or forecasts being exceeded a. or not met; or
 - over redemption or under redemption of coupons, discounts, awards or prizes from advertisements, promotions, contests or other games of chance;

unless we have specifically agreed to cover this by an endorsement to this policy.

Product liability

27. from any product liability, safety or health-related liability, or any other liability arising out of the sale, manufacture, use or consumption of any product, However, this exclusion will not apply to digital services.

Inaccurate information supplied by a client

28. from any inaccuracy of any material or information supplied to you by a client or the agent of a client, including but not limited to competitor comparisons and nutritional information statements.

Payment owed under licence

from any payment owed to a licensor under a licence; however, this exclusion will not apply to any covered portion of any copyright and/or trademark claim that results in a damage award that is measured by the amount a claimant would have received had you paid for a licence to use the claimant's infringed work and/or mark.

Property owners' liability

30. for, alleging, or arising from property owner's liability.

Third-party defect

any defect in any software, hardware, firmware, or associated network cabling that is solely caused by a third-party, including but not limited to any third-party software supplier, manufacturer or originator.

However, this exclusion does not apply to:

covered defence costs incurred by you to defend such parts of a claim but only until there is a finding in any legal proceeding, including any arbitration, or any admission that the defect at issue is solely caused by a third-party, at which time you shall reimburse us for all defence costs that we have paid toward that claim; or



b. any amount you satisfy us that you are legally able to recover under a written contract.

Chargeback

- 32. any chargeback, liability, or fee incurred by **you** or **your client** as a result of a merchant service provider, including any credit card company or bank, wholly or partially reversing or preventing a payment transaction.
- B. We will not make any payment for:

Claims brought by a related party

 any claim brought by any person or entity falling within the definition of you or any party with a financial, executive or managerial interest in you, including any parent company or any party in which you have a financial, executive or managerial interest, including any subsidiary company.

However, this does not apply to a **claim** based on a liability to an independent third-party directly arising out of the performance of **your business activity**.

Claims by current and former employees

 any claim made against you by any person or entity that you currently employ or formerly employed, including but not limited to employees, sub-contractors or selfemployed freelancers.

However, this exclusion will not apply to any part of any claim:

- solely based on **business activity** performed when such person or entity was not working for **you**; or
- b. based on a liability to an independent third-party directly arising out of the performance of your business activity.

However, this exclusion shall not apply to any otherwise covered **claim** from an **employee**, subcontractor or self-employed freelancer that is brought entirely independently of that party's position as **your employee**, subcontractor or self-employed freelancer.

Non-compensatory payments

- a. punitive or exemplary damages, which you are legally obliged to pay. However we
 will pay an award of such damages if insurable in the jurisdiction where such award
 was first ordered; or
 - b. service credits, contractual fines or contractual penalties, other than liquidated damages.

Fines and penalties

4. criminal, civil, or regulatory sanctions, fines, penalties, disgorgement of profits, treble damages or multiple damages which you are legally obliged to pay, including but not limited to those imposed by any national, local, federal, state or foreign governmental body or by the Mechanical Copyright Protection Society (MCPS)-Performing Rights Society (PRS) Alliance, American Society of Composers Authors and Publishers (ASCAP), Broadcast Music Inc. (BMI), Society of European Stage Authors and Composers (SESAC), or any other similar licensing organisation.

Claims outside the applicable courts

5. any **claim**, including arbitration, brought outside the **applicable courts**.

This applies to proceedings in the **applicable courts** to enforce, or which are based on, a judgment or award from outside the **applicable courts**.

Trading losses

 any trading loss or trading liability including those arising from the loss of any client, account or business.

Special condition

Takeovers and mergers extended notification period

In the event that **you** merge or consolidate with another company, or any party acquires more than 50% of **your** issued share capital, during the **period of insurance you** may on payment of an additional premium of 150% of the annual premium request that this section continue in force for a period of 24 months from the expiry date of the current **period of insurance**. Such extension shall only apply to **claims** arising from **business activity** prior to the date of such takeover or merger.



Professional indemnity for digital marketing companies

Policy wording

How much we will pay

The most **we** will pay for the total of all **claims**, their **defence costs**, and **losses** is the overall limit of indemnity stated in the schedule, irrespective of the number of **claims** or **losses**, unless limited below or in the schedule. **You** must pay the relevant **excess** stated in the schedule.

Any amounts to be paid by **us** shall not include or be calculated based on any of **your** overhead expenses, **your** liability for debt, taxes, lost costs or profits, salaries or wages, or any future cost of doing business, including but not limited to the cost of any future licence or royalty, or costs of improving **your** security, or performing audits.

You must pay the relevant **excess** stated in the schedule. The **excess** will only be eroded by the covered part of the **claim**.

When **we** settle a loss under **Your own losses**, Losses from dishonesty, **we** will deduct any sums **you** owe or the value of any property **you** hold belonging to the perpetrator.

Special limits

Losses from dishonesty

The most **we** will pay for the total of **your** own losses arising from the dishonesty of **your employees**, sub-contractors and self-employed freelancers is the relevant amount stated in the schedule.

You must pay the relevant excess stated in the schedule.

Paying out the limit of indemnity

At any stage of a **claim we** can pay **you** the applicable limit of indemnity or what remains after any earlier payment from that limit. **We** will pay **defence costs** already incurred at the date of **our** payment. **We** will then have no further liability for that **claim** or its **defence costs**.

Your obligations

If a problem arises

- 1. We will not make any payment under this section unless you notify us of:
 - a. any claim made against you or any loss as soon as practicable and within the period of insurance or at the latest within 14 days after the policy expires for any claim or loss you first became aware of in the seven days before expiry;
 - b. potential claims under this section, such notification must be as soon as practicable and within the period of insurance or at the latest within 14 days after the policy expires, and must to the fullest extent possible identify the particulars of the potential claim, including identifying any potential claimant, the likely basis for liability, the likely demand for relief and any additional information about the potential claim that we reasonably request. If such a potential claim notification is made to us then we will treat any claim arising from the same particulars as that notification as if it had first been made against you on the date you properly notified us of it as a potential claim, even if that claim is first made against you after the period of insurance has expired;
 - c. your discovery, or the existence of reasonable grounds for your suspicion, that any employee or sub-contractor or self-employed freelancer has acted dishonestly, as soon as reasonably practicable.

You must:

- ensure that our rights of recovery, including but not limited to any subrogated rights
 of recovery, against a third-party are not unduly restricted or financially limited by
 any term in any of your contracts;
- not admit that you are liable for what has happened or make any offer, deal or payment, unless you have our prior written agreement.

If you fail to comply with these obligations, we may reduce any payment we make under this section by an amount equal to the detriment we have suffered as a result.



Control of defence

Defence arrangements

This is a duty to defend section. This means that **we** have the right and duty to defend **you** against any **claim** which is covered in its entirety.

Appointment of legal representation

If we think it necessary we will appoint an adjuster, solicitor or any other appropriate person to deal with the claim. We may appoint your own solicitor but on a similar-fee basis as our solicitor and only for work done with our prior written approval.

Partially covered claims

If a **claim** which is only partially covered is made against **you**, **we** have the right and duty to defend **you**, but amounts relating to non-covered parts of **claims** will be deducted from **our** final settlement. However, for **claims** or parts of **claims** which allege or arise from any infringement, use or disclosure of a patent, or any use, disclosure or misappropriation of a trade secret, **we** and **you** agree to allocate all amounts, including **defence costs**, upon **our** receipt of the **claim** or **potential claim**.

We and **you** agree to use best efforts to determine a fair allocation of covered and non-covered parts of **claims**. If **you** and **we** cannot agree on a fair allocation **you** and **we** agree to follow the dispute resolution process in the General terms and conditions of this **policy**.

If a covered or partially covered **claim** is made against **you**, then **we** have the right to appoint suitably qualified legal representation to defend **you**.

We have no duty to defend you against claims where:

- 1. no part of the **claim** is covered; or
- we pay you the limit of indemnity as described in How much we will pay, Paying
 out the limit of indemnity or if the overall limit of indemnity stated in the schedule has
 been exhausted

Payment of excess

Our duty to make any payment under this section arises only after the applicable **excess** is fully paid. The **excess** will only be eroded by the covered parts of a **claim**.