


**STAY
SECURE**

**ON THE CUTTING EDGE.
INNOVATIVE FLEXIBLE COVER
THAT EVOLVES WITH YOU.**

Hiscox FinTech Portfolio



With investment and capital pouring into the FinTech sector, investor and owner expectations are often only eclipsed by customer expectations on what can be delivered. This combination of factors can create extraordinary pressure to deliver time and time again.

Sometimes mistakes are made and this is when having the best possible team behind you is key. Our specialist FinTech underwriters understand your business and provide broad insurance cover, whilst our in-house claims solicitors can help protect the reputation of your business if things go wrong.

WHY CHOOSE HISCOX FINTECH PORTFOLIO?

Hiscox FinTech Portfolio has been designed to cover the unique risks that innovative FinTech businesses face.

We have created two tailored options so you can choose the right cover to meet the specific needs of your business.

REGULATED FINTECH

FCA regulated businesses, appointed representatives, those operating within the FCA sandbox or those needing PSD2 cover.

NON-REGULATED FINTECH

Designed to meet the needs unique to non-regulated FinTech firms, with no minimum premium.

We have tailored our Professional Indemnity, Crime, D&O and Cyber cover to the specific needs of these different FinTech businesses. These policies can be combined with our other insurance products to create a comprehensive, flexible package of cover on one single policy with one simple renewal date.

OUR REGULATED AND NON-REGULATED FINTECH PORTFOLIO OPTIONS ALSO PROVIDE:



— **flexible package and pricing** – from start-up to scale-up, we can tailor your cover to meet your insurance needs and those of your investors and partners;



— **fast and efficient service** from our team of specialist underwriters;



— **no fees and interest-free Direct Debit option** – pay monthly and make unlimited changes with absolutely no fees;



— **dedicated claims manager** to provide proactive claims support;



— **crisis containment cover** included as standard.



WHO HAS THE HISCOX FINTECH PORTFOLIO BEEN DESIGNED FOR?

Regulated businesses

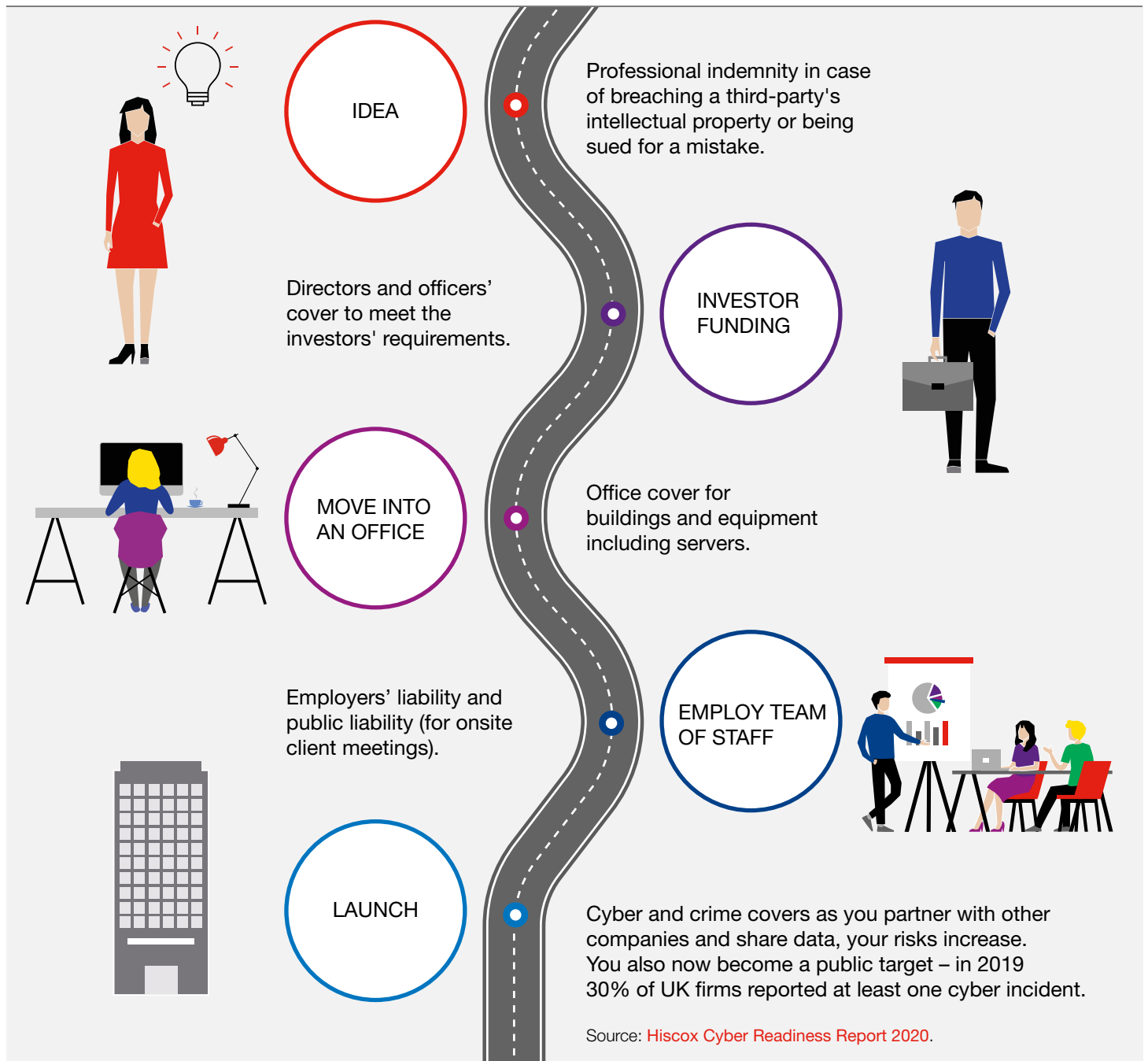
- Broad appetite for UK-based FinTech risks including PSD2 cover for AISPs/PISPs.
- Flexible limit options up to £5 million per cover.
- Risks involved with blockchain technology.
- Trading platforms, payment services, e-money institutions, crowdfunding and P2P platforms.
- Businesses with a turnover up to £100 million and up to 25% revenue from the USA/Canada.

Non-regulated businesses

- Aimed at FinTech and Tech companies working within the financial services space, delivering financial services solutions or working for financial services companies but who are not regulated by the FCA.
- Broad appetite for UK-based non-regulated FinTech risks (flexible limit options up to £10 million per cover).
- Risks involved with blockchain technology.
- Trading platforms, RegTech, PropTech and other innovative cutting edge tech companies.
- Businesses with a turnover up to £1 billion and up to 50% revenue from the USA/Canada.

THE HISCOX FINTECH PORTFOLIO – FLEXIBLE COVER FOR YOUR BUSINESS

The Hiscox FinTech Portfolio has been designed to cover the unique risks that innovative FinTech businesses face. We know that every business journey is different, that is why our cover can flex and adapt to the ever changing needs of your business. You can add and/or remove cover as you need it – with no additional fees.



ENSURE ALL AREAS OF YOUR BUSINESS ARE COVERED

HISCOX FINTECH PORTFOLIO FOR REGULATED AND NON-REGULATED FIRMS

	Regulated firms	Non-regulated firms
Professional indemnity Protect your business if a client alleges there are faults in your work.		
Broad contractual liability cover – for technology activities you provide. For example, damages owed when you breach a service level agreement.	✓	✓
Intellectual property cover – for technology activities. For example, infringement of trademark or copyright, misappropriation of trade secrets.	✓	✓
Payments towards your outstanding fees – we may pay the amount owed to you if this prevents a larger claim from occurring.		✓
Mitigation costs – we will pay to help reduce the chances of a claim, even spending money to help correct a problem before your client realises.	✓	
Directors and officers' liability Meet the demands of your investors and protect your own personal liability.		
Broad definition of 'insured persons' includes all board members, non executive directors and employees.	✓	✓
Legal representation costs for the company and insured persons for FCA and other investigations (£250,000 each section as standard).	✓	
Emergency defence costs so you can spend money fast to reduce the impact of a claim, including defence costs.		✓
Combine our crime and cyber covers to secure broad financial fraud and data liability cover (your own losses and those impacting third parties).	Regulated firms	Non-regulated firms
Crime Peace of mind against the ever-changing face of fraud exposures.		
Defence costs covered where a claim is brought against you in relation to a crime loss, including employee dishonesty, loss of your own or a client's assets and computer fraud.	✓	✓
Cover for reliance on fraudulent communications , such as emails or phone calls from fraudsters impersonating managers or suppliers.	✓	
If your policy isn't renewed , we can give you 12 months to make a claim relating to losses that occurred during the policy period (a charge will apply for this service).	✓	✓
CyberClear – one of the most comprehensive cyber policies in the UK. Protect your business from the financial and reputational costs of a cyber incident.		
Data breaches and GDPR – covers liabilities and the cost of defending regulatory investigations after any alleged breach of data protection legislation.	✓	✓
Cyber attacks and extortion – any digital attack against a business including criminals holding systems or data to ransom.	✓	✓
Business interruption – the loss of income that you may suffer from a cyber attack, including dependent business interruption which covers lost revenue or costs incurred if a supplier's systems are taken offline by a cyber incident.	✓	✓
Reputational damage – includes PR and crisis management support, and covers lost revenue or customers as a result of a cyber incident.	✓	✓



You also have the option to **add additional covers** to one policy – with one renewal date to remember – including **office**, **business equipment**, **public liability**, **employers' liability**, **legal expenses** and more.

WHY WE'RE DIFFERENT WHEN IT COMES TO CLAIMS

Dedicated in-house claims team

Our in-house FinTech claims solicitors handle over 80%* of the professional indemnity claims that we receive. Rather than relying on external law firms, our solicitors are empowered to make decisions which speeds up the process of handling your claim and keeps costs down, whilst giving you a single point of contact throughout the settlement period.

HISCOX CUSTOMER CLAIMS STORIES

A landmark intellectual property case

Our client's rival alleged our client committed intellectual property infringement and breach of confidence after a number of key representatives left the rival business and set up their own start-up company, developing back office software in the financial services industry.



What we did

Having confirmed cover for the dispute, we worked closely with the client, our appointed lawyers and other expert advisers to defend the claim.

While we kept defence costs as under control as possible, the way the client's rival conducted the dispute with many hours of meetings and conference calls, along with numerous days in court, meant costs quickly escalated and shortly before the end of the trial the policy limit was exhausted. This left our client in a position where they could no longer fund their legal costs to the end of the trial or of any appeal. After extensive discussions and before judgment had been made we agreed to enter into a legal expenses policy with our client to fund the remaining legal costs and any appeal.

What our client said

"I'd like to take the opportunity to thank Hiscox for all their support throughout the whole process, without that support we would never have got the judgement in our favour."

Details matter

Our client is a software platform provider to finance companies, allowing them to process consumer credit loans. It was brought to our client's attention their system was not issuing the correct information on the paperwork being provided to customers, nor at the correct frequency. Whilst the error was not detrimental to customers, it did mean the finance company using our client's software was in technical breach of the Consumer Credit Act and therefore had to repay all fees and interest to affected customers, at a total cost of £3.1 million.

What we did

We worked with our client to negotiate a commercial settlement which brought a resolution to the claim, and also preserved our client's relationship with its customer.

What our client said

"Thank you for helping us out with the process and the deal."



MORE THAN JUST MARKET LEADING COVER AND SERVICE

When you take out the Hiscox FinTech Portfolio you also have access to a range of additional services to help your business succeed and save time and money in the process.

Crisis containment cover as standard

Subject to policy terms, all customers benefit from crisis containment cover up to £25,000 in costs. If you are aware of an incident that could lead to a claim that is covered under your policy with us, we give you free access to leading PR online, legal and social media experts to manage the situation and protect your reputation.

Free expert legal support

All policies include unlimited, free access to phone support from qualified experts on issues including employment law, prosecutions, health and safety, discrimination in the workplace and European law.

Business Support Hub

Customers can access a handpicked range of free or significantly discounted services which will help your business thrive. This covers areas like finding new sources of finance, contract review service, 100's of customisable document templates, marketing/sales support, HR and employment support, invoicing, cashflow management, government support and more. Visit www.hiscox.co.uk/support-hub for more details.

R&D credit and tax relief service

We have partnered with GovGrant who specialise in working with technology firms, FinTechs and other innovative businesses to get the correct level of R&D credits and tax relief from the government. They have processed over 6000 claims, delivering over £184m of claimed benefit for their clients. Hiscox clients benefit from a free review of current claims, free HMRC filing (normally £50-£1000 per year), reduced fees (paid only on successful claims) and a 20% discount on their core IP services.

Visit www.hiscox.co.uk/support-hub for more information.

Hiscox CyberClear Academy

Our award-winning cyber cover includes free access for you and your employees to our GCHQ accredited online cyber security training. CyberClear Academy is included as standard for all clients with a turnover below £10 million. It is continually updated with the latest threats/advice and is designed to reduce the risk of a cyber incident. If your employees successfully complete the training your excess will be reduced by £2,500.



For more information on insurance for FinTech companies,
speak to your insurance broker. If you're a broker, please contact
your local underwriter or your specialist FinTech underwriter.

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Standards. Professionalism. Trust.

Hiscox Underwriting Ltd is authorised and
regulated by the Financial Conduct Authority.

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